

# The Cost of Bland

*Why AI content is costing luxury travel brands more than they think.*

Vickie Sam Paget · Luxury Travel Content Elevation · skybluecontent.com



Luxury travel brands are publishing more content than ever before, but most of it sounds exactly the same. Here, in plain terms, is what that blandness is quietly costing you, and what you can do about it.

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*“AI content without soul is just spam.”*

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01

## The numbers matter

88%

of consumers say authenticity is important when choosing which brands to support

STACKLA / NOSTO

52%

disengage from content they suspect is AI-written

BYNDER

50%

can correctly spot AI-written copy

BYNDER

02

## What luxury brands are losing

The trouble with AI travel content isn't that it's wrong. It's that it's weightless. It describes a destination, a hotel or a yacht without evoking it; it creates a list of attractions or amenities – without helping a guest to feel a single emotion. For a mass-market brand, that might be acceptable, but for a luxury brand it's a quiet catastrophe. Because your guests don't book because of information – they book because of desire.

They aren't on your website counting your room configurations or restaurants. They're there to feel something: anticipation, exclusivity and the irresistible sense that this place was made just for them. Left unelevated, AI copy can't do that – and it costs you in ways that are easy to miss.

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| <b>Engagement</b> | Readers who sense AI copy leave your site faster – and a quick exit tells Google that your page wasn't worth staying for. |
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| <b>Trust</b> | For a luxurious brand built on personal service, impersonal copy is a contradiction the reader can feel instantly. |
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| <b>Conversion</b> | Every bland landing page or boring blog that doesn't connect emotionally – is a booking that doesn't happen. |
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| <b>Sameness</b> | When every brand is writing about the same "sun-drenched terraces" and "tailored experiences", none of them stand out from the crowd. |
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| <b>Search</b> | Google's 2024 updates targeted exactly this: high-volume, unedited AI content. Rankings built on volume alone are at risk. |
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03

## What Google actually rewards

Google doesn't penalise content for being AI-generated. It penalises content that's low-quality, generic and lacking genuine expertise and credibility – which is exactly what unedited AI travel copy tends to be. Its 2024 core updates specifically targeted high-volume, unedited AI content, and some sites saw their rankings fall sharply, seemingly overnight.

But the answer isn't to abandon AI – it's to inject it with a little humanity, a little soul. Travel content that's been edited by a real expert reads as human, earns its rankings fairly, and holds your potential client in the palm of your hand.

04

## The solution: Content Elevation

Sky Blue Content offers the world's finest travel brands one straightforward thing: Content Elevation. I take what you already have – AI-drafted, agency-written, or in-house content – and I elevate it until it sounds like your brand at its absolute best. With 25 years of writing and editing experience in the luxury travel field, including

eight years writing for one of the world's most luxurious cruise lines, I bring the one thing no algorithm can: an editorial instinct that knows exactly how to help your guest engage emotionally with your brand – and then book.

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## Content Elevation

Your AI or agency drafts, edited until they resonate.

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## Voice Development

A documented voice-and-tone guide that keeps every piece of your future content unmistakably yours.

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## Content Creation

Website copy, brochures and guest communications, written from scratch when you need something conceived, not fixed.

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## UGC

Authentic video travel content that connects with guests who trust real voices. Coming soon.

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